

RESPOND TO THE DEMAND FOR INFORMATION SECURITY COMPLIANCE

Support for MSPs & MSSPs

Clients are asking for your help with demonstrating compliance with information security requirements.

Data breaches among competitors and across industries, infosec risk surveys from prospects and vendors, and requirements from cybersecurity and professional insurance carriers are driving organizations to comply with a variety of information security frameworks. This list includes NIST CSF, ISO 27001, SOC2, CMMC, and other industry-specific frameworks.

Yet many MSPs and MSSPs don't offer compliance services to help clients meet this goal, which is at the top of the list for CEOs and CIOs alike. As a result, they often miss revenue opportunities, experience client attrition, and put their companies at risk in the event of a client data breach.

With the potential to generate more long-term recurring revenue, expand client base and loyalty, appeal to a new, broader target audience, and enhance their market position, MSPs and MSSPs are partnering with EXTEND Resources to deliver specialized compliance services to clients -- without additional investment or talent acquisition challenges.

OUTSOURCED COMPLIANCE OPERATIONS FOR MSPs and MSSPs

EXTEND Resources provides cost-effective security compliance operations services to supplement your existing team, serve as your complete outsourced information security compliance services provider, or deliver a blend of services based on your unique business goals. We offer:



Service Line Strategy
& Development



Security Program
Management



Policies & Controls
Development



Risk Assessment &
Treatment



Training & Awareness
Programs



Vendor Risk
Management



Compliance &
Certification



Continuous
Improvement

EXTEND HELPS YOU GROW.

EXTEND enables you to create a valuable information security compliance offering with the talent and tools to back it up. Leverage our experienced information security team to help your clients select the right framework(s), create their privacy and security roadmap, implement a security program that aligns with their business goals, and monitor the program to mitigate future risks and continuously improve.



Security Compliance Strategy

EXTEND can help you evaluate market opportunities and design an information security practice that meets your business goals and those of your clients.

Talent & Resources

EXTEND brings virtual CISOs, certified infosec analysts, a skilled support team, and educational resources to help you establish and manage effective security programs.

Risk Insights & Mitigation

Beyond understanding assets and assessing risk, EXTEND creates and implements a sophisticated roadmap to deploy controls and mitigate risk.

Program Management Tools

EXTEND uses state-of-the-art tools and software applications to create, manage, analyze, and monitor holistic information security programs.

Compliance & Certification

From ISO and NIST to CMMC and HIPAA, we are knowledgeable in managing recognized frameworks and standards + regulatory and business requirements.

Sales Enablement

EXTEND supports your team with lead generation training, co-marketing assets and programs, demo training, and joint discovery calls with qualified prospects.

WHAT MAKES EXTEND RESOURCES DIFFERENT?

We walk the walk. In addition to being ISO 27001 certified for information security as a company, we can leverage a variety of full-featured compliance management platforms including those which are also ISO 27001 certified. We offer a unique blend of knowledge and experience:

- Proven success in managing holistic security programs, certifications, and audits
- Expertise in developing tools & software to efficiently manage security & privacy compliance
- Programs and policies tailored to client risk appetite & business needs/objectives
- Insights that help answer infosec risk questions from stakeholders across the organization
- Measurable, sharable security and privacy performance indicators
- Flexible pricing models for outsourced services
- A comprehensive, business-minded approach to privacy and security
- As your infosec partner, we respect your client relationships and do not offer competitive services



Ready to support your clients' information security compliance needs while growing your business with an in-demand service?

EXTEND
RESOURCES

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